

CONTRACT



www.wxyz.com

WXYZ
20777 W. 10 Mile Rd.
Southfield, MI 48037
(248)827-7777

And:

Byrum & Fisk
1322 G Street SE
Washington, DC 20003

<u>Contract / Revision</u> 307163 /		<u>Alt Order #</u>
<u>Product</u> MI Energy MI Jobs		
<u>Contract Dates</u> 10/16/12 - 10/22/12	<u>Estimate #</u> 1570	
<u>Advertiser</u> MI Energy MI Jobs		<u>Original Date / Revision</u> 08/06/12 / 08/13/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WXYZ	<u>Account Executive</u> Dave Lombardo	<u>Sales Office</u> EWS - Washing
<u>Special Handling</u>		
<u>Demographic</u> Adults 25-54		
<u>IDB#</u> 14019	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
N 1	WXYZ	10/16/12	10/22/12	7 Action News This Morning	430a-5a		:30			NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11111--				5	\$150.00			
N 2	WXYZ	10/16/12	10/22/12	5am News M-F	5-6am M-F		:30			NM	3	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11-1---				3	\$400.00			
N 3	WXYZ	10/16/12	10/22/12	M-F 7-9am	7-9am M-F		:30			NM	10	\$9,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	22222--				10	\$900.00			
N 4	WXYZ	10/20/12	10/20/12	Action News SAT 6am	SAT 6-7am		:30			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-----S-				1	\$250.00			
N 5	WXYZ	10/20/12	10/20/12	GMA SAT 7-8am	SAT 7-8am		:30			NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-----S-				1	\$350.00			
N 6	WXYZ	10/20/12	10/20/12	Action News SAT 8am	SAT 8-9am		:30			NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-----S-				1	\$350.00			
N 7	WXYZ	10/21/12	10/21/12	Action News SUN 6am	SUN 6-7am		:30			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-----S				1	\$250.00			
N 8	WXYZ	10/21/12	10/21/12	GMA SUN 7-8am	SUN 7-8am		:30			NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-----S				1	\$350.00			
N 9	WXYZ	10/21/12	10/21/12	Action News SUN 8am	Sun 8-930am		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-----S				2	\$350.00			
N 10	WXYZ	10/16/12	10/22/12	M-F 9a-10a	9-10am M-F		:30			NM	5	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11111--				5	\$500.00			

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We certify that the advertising sales practices and this advertising sales agreement do not discriminate on the basis of race or ethnicity.



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<u>Contract Dates</u> 10/16/12 - 10/22/12	<u>Product</u> MI Energy MI Jobs	<u>Estimate #</u> 1570
<u>Advertiser</u> MI Energy MI Jobs		<u>Original Date / Revision</u> 08/06/12 / 08/13/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
N 11	WXYZ	10/16/12	10/22/12	M-F 10a-11a	10-11am M-F		:30			NM	5	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11111--				5	\$400.00			
N 12	WXYZ	10/16/12	10/22/12	M-F 11a-12n	11am-12pm M-F		:30			NM	5	\$3,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11111--				5	\$750.00			
N 13	WXYZ	10/16/12	10/22/12	12n-1p	12-1pm M-F		:30			NM	5	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11111--				5	\$500.00			
N 14	WXYZ	10/17/12	10/19/12	2-3pm General Hospital	2-3pm M-F		:30			NM	2	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	--1-1--				2	\$600.00			
N 15	WXYZ	10/16/12	10/22/12	Dr. Oz	4-5pm M-F		:30			NM	3	\$2,700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11-1---				3	\$900.00			
N 16	WXYZ	10/16/12	10/22/12	5-6pm M-F	5-6pm M-F		:30			NM	5	\$5,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11111--				5	\$1,000.00			
N 17	WXYZ	10/17/12	10/19/12	6-630pm M-F	6-630pm M-F		:30			NM	2	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	--1-1--				2	\$1,200.00			
N 18	WXYZ	10/16/12	10/22/12	M-F 630-7pm	630-7pm M-F		:30			NM	3	\$4,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11-1---				3	\$1,500.00			
N 19	WXYZ	10/16/12	10/22/12	M-F 7-730p	7-730pm M-F		:30			NM	5	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11111--				5	\$1,200.00			
N 20	WXYZ	10/20/12	10/20/12	Sa 7-8p	7pm Sat		:30			NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-----S-				1	\$1,000.00			
N 21	WXYZ	10/21/12	10/21/12	Su 6-630p	6-630pm Sun		:30			NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-----S				1	\$750.00			
N 22	WXYZ	10/17/12	10/19/12	M-F 730-8pm	730-8pm M-F		:30			NM	2	\$3,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	--1-1--				2	\$1,800.00			
N 23	WXYZ	10/16/12	10/22/12	11pm Action News Update	11-1135pm M-Sun		:30			NM	4	\$8,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11-1--1				4	\$2,000.00			
N 24	WXYZ	10/16/12	10/22/12	Nightline	1135pm-1205am M		:30			NM	5	\$3,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11111--				5	\$750.00			
N 25	WXYZ	10/16/12	10/22/12	Jimmy Kimmel Live	1205am-105am M-		:30			NM	5	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11111--				5	\$250.00			
N 26	WXYZ	10/16/12	10/22/12	M-F 106a-206a	106am-206am		:30			NM	5	\$750.00

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	11111--				5	\$150.00			
N 27	WXYZ	10/20/12	10/20/12	Sa Greys	1130pm-230am		:30			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-----S-				1	\$250.00			
N 28	WXYZ	10/21/12	10/21/12	SU 1130p-12a	1130pm-12am		:30			NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-----S				1	\$550.00			
N 29	WXYZ	10/22/12	10/22/12	MO 8-10pm Dancing	8-10p		:30			NM	1	\$10,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	M-----				1	\$10,000.00			
N 30	WXYZ	10/16/12	10/16/12	Tuesday Prime B	9-10pm Tuesday		:30			NM	1	\$7,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-T-----				1	\$7,500.00			
N 31	WXYZ	10/17/12	10/17/12	Wednesday Prime C	10-11pm Wednesd		:30			NM	1	\$5,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	--W----				1	\$5,000.00			
N 32	WXYZ	10/18/12	10/18/12	Thursday Prime A	8-9pm Thursday		:30			NM	1	\$4,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	---T---				1	\$4,000.00			
N 33	WXYZ	10/19/12	10/19/12	Friday Prime A	8-9pm Friday		:30			NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	----F--				1	\$2,000.00			
N 34	WXYZ	10/20/12	10/20/12	ABC's Saturday Night Footba	SA 8pm-1130pm		:30			NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-----S-				1	\$3,000.00			
N 35	WXYZ	10/21/12	10/21/12	Sunday Prime A	7-8pm Sunday		:30			NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/12	10/22/12	-----S				1	\$3,000.00			
Totals											97	\$100,150.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 - 10/22/12	97	\$100,150.00	\$85,127.50
Totals	97	\$100,150.00	\$85,127.50

Signature: _____ **Date:** _____

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